

# G8 UK

UNITED KINGDOM 2013

## Deauville Partnership Investment Conference with Arab Countries in Transition

# Growth Opportunities

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Chief Executive Officer

Islamic Corporation for the Development of the  
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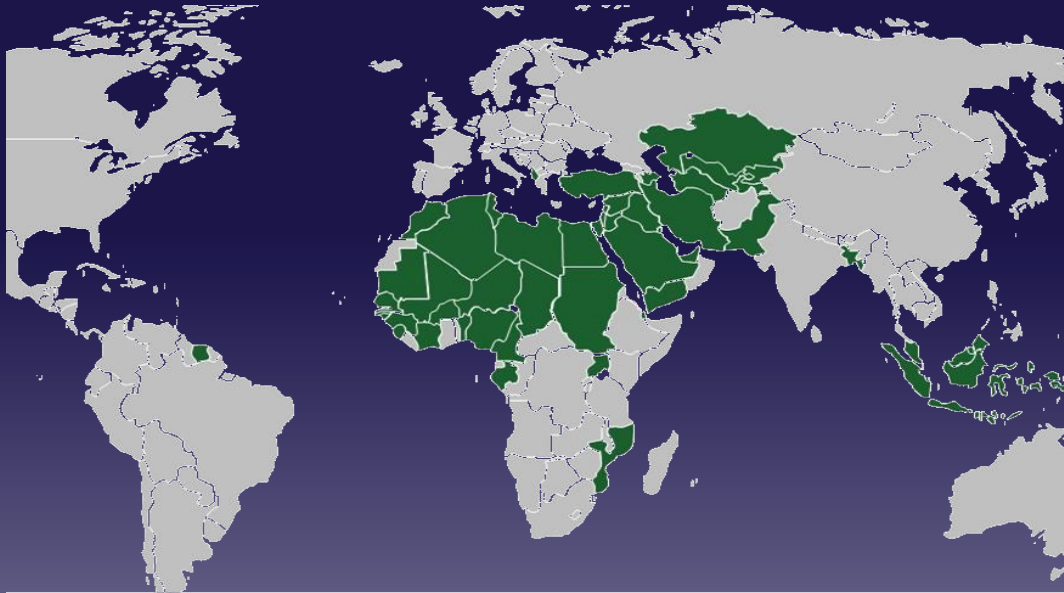
Kingdom of Saudi Arabia

# ICD – Regions Leading Multilateral Financial Institution

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- Established in 1999 ICD is the private sector arm of the Islamic Development Bank(IsDB) a Triple A rated Multilateral Bank.
- Shareholders include the IsDB and various governments and financial institutions from its Member Countries (MCs).
- Mandated to support the economic development of its MCs by providing financial support to private sector projects of critical importance.
- On-ground presence in 17 MCs and strategic investments in 33 MCs.
- Food and agriculture is one of ICD's primary focus sectors providing critical support to key projects in various MCs.

# A Sizeable Global Footprint



## MENA REGION

Algeria  
Bahrain  
Egypt  
Iran  
Iraq

Jordan  
Kuwait  
Lebanon  
Libya  
Mauritania

Morocco  
Palestine  
Qatar  
Saudi Arabia  
Syria

Tunisia  
U.A.E  
Yemen

## WEST & EAST AFRICA

Benin  
Burkina Faso  
Cameroun  
Chad  
Comoros Isles  
Cote d'Ivoire  
Djibouti  
Gabon  
Gambia  
Guinea  
Guinea Bissau  
Mali  
Mozambique  
Niger  
Nigeria  
Senegal  
Sierra Leone  
Sudan  
Uganda

## C. ASIA & EUROPE

Albania  
Azerbaijan  
Kazakhstan  
Kirgizstan  
Tajikistan  
Turkey  
Turkmenistan  
Uzbekistan

## EAST ASIA

Bangladesh  
Brunei  
Indonesia  
Malaysia  
Maldives  
Pakistan

## South America

Suriname

***52 Member Countries,  
representing 1.5 billion  
people***

# Scope of Operations

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## WHAT WE DO

Financing and Investing in private sector projects,  
Providing advisory services to public and private sector players in Member Countries

### **Business lines:**

*Business Development & Partnerships*

*Financial Institutions Development*

*Direct Investments & Financing*

*Advisory & Asset Management*

## OUR REACH

4 regional offices covering MENA, Africa, Asia and CIS

Over 100 international investment and financial professionals

Extensive network of partner MDBs and financial institutions

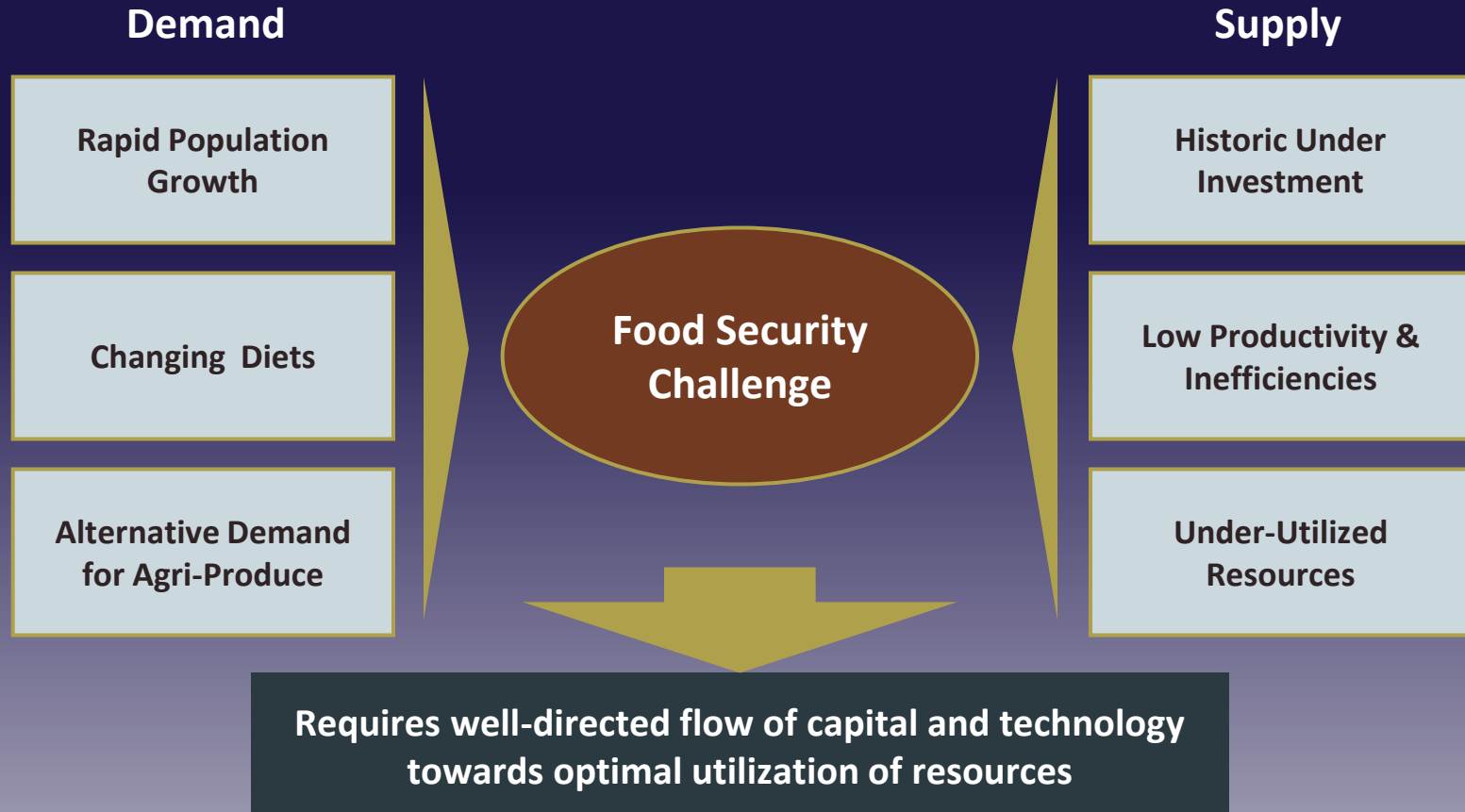
## OUR PORTFOLIO

USD 2.59 BN in approved investments since 2000

243 investments and financial transactions in 39 countries since inception

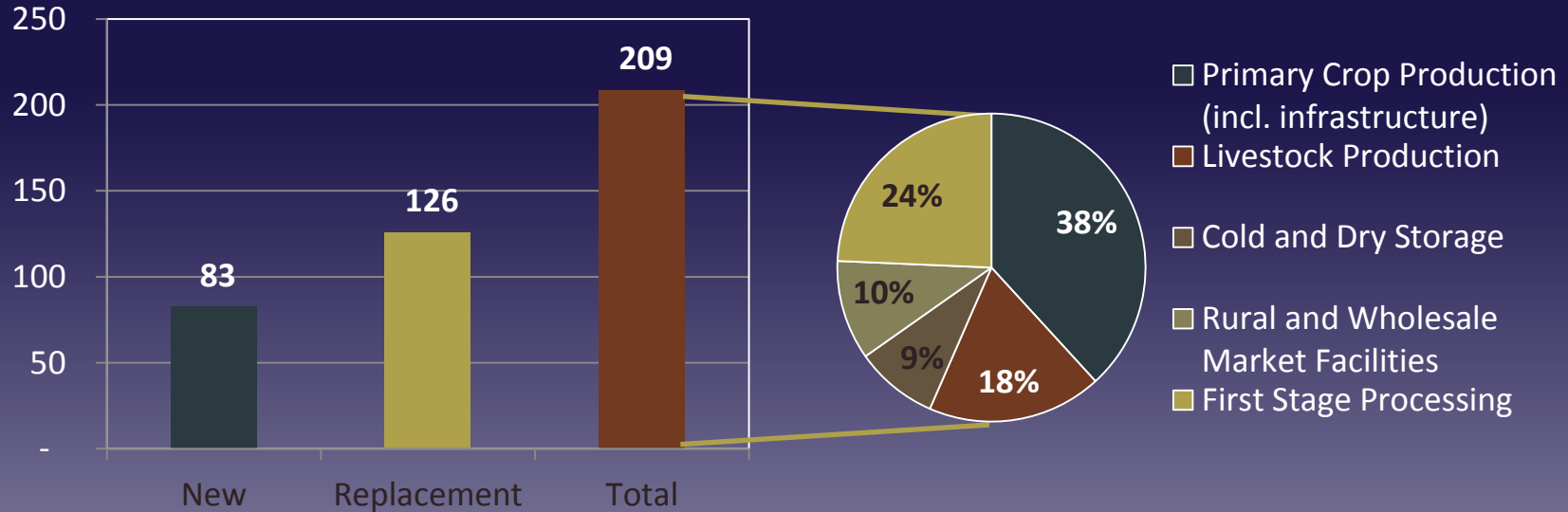
# The Food Security Challenge

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# Required Investments by 2050 in Developing Countries

Approx US\$209 billion gross investment is required annually across the food & agri value chain, in developing countries alone, to meet growing demand for food (100% by 2050)



To achieve optimal results, new investments need to be well-directed towards sustainable modes of increasing productivity and reducing losses/wastage based on each country's comparative advantages

# The Food & Agri Fund an ICD – RaboBank Strategic Partnership

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**A uniquely structured opportune initiative to act as a catalyst to promote sustainable Food Security on a region-wide basis**

**REGIONAL**

**Focus within ICD  
Member Countries**

**HOLISTIC**

**Invest Across the  
Value Chain**

**SUSTAINABLE**

**Generate  
Attractive Returns**

**The Fund will promote a range of value-accretive food and agri projects selected based on respective comparative advantages offered by various ICD Member Countries**



# Sector Focus – The Full Value Chain

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Creating optimal impact by investing in a well-diversified portfolio of several value-accretive projects across the full food and agri value chain



## Inputs & Technology

Production/manufacturing and supply of high quality inputs like seeds, fertilizers, machinery and water **to increase capacity, productivity and yields**



## Infrastructure

Investment in infrastructure (e.g. roads, electricity generation, irrigation systems, specialized ports, silos, etc) **to improve efficiencies and reduce wastages**



## Agriculture & Horticulture

Promoting modern modes of production and facilitating better access to inputs and produce markets **to significantly increase productivity**



## Food Processing

Developing processing, conserving and packaging facilities **to reduce wastage**; and bringing these facilities closer to production/consumer markets **to reduce costs**



## Logistics & Trade

Investments in specialized storage, logistics, supply chains and trading systems **to improve efficiencies, reduce wastage and enhance supply and access**

# Developmental and Commercial Focus

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## **Promote sustainable development and enhance food security by:**

- Improving infrastructure, boosting production, increasing productivity, enhancing efficiency, reducing wastage, organizing supply chain and logistics to increase intra-regional food supply and enhance access
- Facilitating use of value-enhancing and resource-efficient modes and systems to promote innovation and competitiveness
- Promoting private sector participation and FDIs
- Facilitating intra-regional partnerships and trade

## **Generate attractive commercial returns by:**

- Partnering with experienced private sector operators to facilitate transfer of global expertise
- Investing in a diversified portfolio of commercially sustainable projects selected based on their relative comparative advantages
- Enhancing value of investee companies by proactively providing strategic support and assistance

**The Fund will promote sustainable food and agri projects that optimize output and supply, create incremental employment and reduce price inflation**

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Thank you for your kind attention



***Enabling Enterprise - Building Prosperity***

# Recent key strategic initiatives

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## **Addressing funding gap for growth SMEs**

- Structuring and launching SME funds that will address funding gap by providing growth capital to SMEs with exponential growth potential. This model was proven in Tunisia where ICD joined hands with the Caisse Des Depots Et Consignations (CD) and other local partners. The Fund was launched in 2013.
- ICD is currently active in Libya to establish similar SME funding and support platforms.

## **Promoting policy reforms and investment climate improvements through pilot special economic zones projects**

- Supporting Mauritanian government for the design of Nouadhibou Free Industrial Zone as a model of mixed use special economic zone. This included the design of legal, regulatory and institutional framework as well as the pilot project preparation under the new SEZ regime.
- Providing technical assistance for the design of the first special industrial zone project in the city of Hodeida in Yemen. The project aim at creating enabling business environment of SMEs and industrial investors along with a conducive legal framework and quality physical infrastructure. The project is funded by MENA Transition Fund of Deauville Partnership.

## **Enhancing cross border economic integration**

- Enhancing cross boarder integration between member countries through the conceptualization of cross border economic zones. A pilot project is being discussed through country to country dialog between Tunisia and Libya. The model will be based on active private sector involvement (though PPP models).