

38th IDB Annual Meeting

UNDER THE PATRONAGE OF H.E. THE PRESIDENT OF TAJIKISTAN & IN CONJUNCTION WITH THE 38TH IDB ANNUAL MEETING, THE ISLAMIC CORPORATION FOR THE DEVELOPMENT OF THE PRIVATE SECTOR IS ORGANIZING

Dushanbe Business Forum 2013

Organizer



Co-Organizers





Partners







The Tajik President's Residence "Pugus" (Dushanbe, Tajikistan) 18 May 2013

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About the Forum

In conjunction with the 38th IDB Annual Meeting the "Dushanbe Business Forum 2013" will be organized by the Islamic Corporation for the Development of the Private Sector (ICD) under the patronage of H.E. the President of Tajikistan, and it avails itself of the collaboration of the Islamic Development Bank Group Business Forum (THIQAH) and in association with Tajinvest, the Chamber of Commerce & Industry in Tajikistan, and Agro Invest Bank. The Forum will showcase Tajikistan as a promising investment destination and will also focus on the best practices of Islamic Banking and Leasing. The Forum will take place at the Tajik President's Residence "Pugus" on 18th May 2013.

This Forum is aims to strengthen the economic ties between the Tajikistan and OIC countries by attracting investment into Tajikistan. The forum will also highlight the economy and business environment in Tajikistan and showcase available investment opportunities and prospective business partnerships. Furthermore, the forum will represent a unique opportunity to investors, business people and policymakers to network and establish business relations with their counterparts and other leading representatives from the local business community in order to explore together the many investment and trade possibilities that the country offers. It will focus on the new investment opportunities in Tajikistan, which will bring in foreign investors to invest in various projects and link them for further networking and to highlight Tajikistan's unique investment location attributes and allow participants to physically appreciate its natural endowment and to give an opportunity for local investors to discuss business collaboration with potential investors. It will connect foreign investors with companies and individual entrepreneurs from Tajikistan who have viable business projects which require foreign partners. In addition, the forum aims at reinforcing the position of Tajikistan on the world investment map by highlighting profitable business opportunities readily available in the country.

Furthermore, this Forum intends to present to the Tajikistan business community ICD's associated Islamic financial institutions network in the member countries in general and in the CIS in particular. Also, it will be an opportunity for the CEOs' of the Islamic banks and leasing (Ijara)

companies to address key factors around achieving scale through consolidation or merger activity to strengthen their institution and ensure long-term industry stability; a quaint themselves with new Islamic finance solutions that will meet the increasingly complex needs of corporate borrowers, consumers, issuers and investors; and create the conditions that will enable a more globally harmonized footprint for their institution – that, if achieved, will propel the Islamic finance industry to the next level of success.

The Forum, furthermore, provides an opportunity and serves as a unique business platform to present, promote and interact with global Islamic banking leaders and senior corporate executives, and to expand their professional networks by establishing a new business relationship with the IDB and its affiliates. It will also avail the opportunity to the participants to meet with their counterparts in Tajikistan and other CIS business community in order to explore together the possibilities of joint potential business opportunities.

Dushanbe Business Forum 2013 will explore and enhance business partnership by providing ample opportunities to identify partnership instruments and to facilitate dialogue and action on the key emerging Islamic banking related challenges as the Islamic banking and development finance is the latest global innovative trend providing additional as well as alternative source of international business funds.

Format & Structure

Within the framework of the main theme, the plenary discussions will be focused on different subtopics in order to pinpoint the current and past situations, and bring forward plausible solutions to those issues. The Keynote addresses and panel discussions feature some of the most influential government and multilaterals officials and Islamic banking leaders - highlighting the latest trends and strategies of Islamic finance. These will experts address the key challenges and opportunities ahead for the audience and will encourage interactive discussion.

The themed plenary sessions will gather the participation of the leading Islamic banks and representatives of business community, international institutions and senior officials in Tajikistan; and will offer business people an opportunity to network and establish business relations with their

counterparts. These sessions will be an opportunity to hear from practitioners on the innovations and challenges experienced in the development of Islamic financing.

Participation

The Forum is expected to bring together under the same roof a selected group of distinguished CEOs of multilateral, regional & local financial institutions and stakeholders of the Islamic banking community.

The event might gather 100 to 120 participants which have the following profile:

- Government certified
- Project promoters
- Business leaders from multinational organizations
- High ranking inter-region policy makers and government officials who influence Islamic banking in Tajikistan and the CIS region.
- Certified private sector promoters
- Individual investors
- Entrepreneurs
- Chairmen, Presidents & CEOs from:
 - Financial sectors
 - Energy
 - o Agribusiness
 - Telecommunications
 - Construction
 - Real Estate Companies
 - Mining
 - Transportation

Objectives

The objective of the Forum is to share the experience and connect international Islamic financial institution with their counterparts in CIS countries. The forum will identify solutions to key and emerging global Islamic banking and leasing development issues and defines new Islamic finance

policies and strategies for the new phase of globalization in the post crisis era, with a focus on sustainable development and inclusive growth.

The main objectives of the forum are as follows:

- It will present an ideal occasion to acquire an in-depth knowledge of the major changes and developments underway in Islamic Financing Industry, and to network with the industry leaders and experts.
- It will seize the opportunity to meet with potential clients and stakeholders from the private sector.
- Knowledge sharing about IDB Group activities in CIS countries and demonstrate the Islamic financial system operation.
- To promote the line of financing and corporate financing to CEOs of banks, key conglomerates and technical partners in Tajikistan and CIS countries.
- Giving an insight into the practical aspects of Islamic banking and leasing in CIS countries
- Strengthening regional integration through cross border, inter-regional business partnerships.
- Give opportunity for participants to discuss business collaboration with potential partners,
 representatives of key private sector bodies, and Islamic banking leaders.
- Show the status of the Islamic finance industry in Tajikistan.
- Highlight Tajikistan's unique investment location attributes and allow the potential investors to physically appreciate its natural endowment.
- Establish detailed measures with the aim of following, assisting and supporting the business connections initiated during the CEOs Forum, so as to guarantee the achievement of the projects.

Networking Lunch

Dushanbe Business Forum will be a privileged place for networking which will give a new start of partnership in the region. This networking lunch will bring together all participants attending the Forum in a more informal setting to find ways in which they can work together. The lunch

provides an opportunity for the various participants to exchange views on their respective businesses.

Expected Outcome of the Forum

The Forum is expected to:

- Create linkages and business relations between Tajikistan and the private sector community in OIC & CIS countries.
- Give opportunity for local participants to discuss business collaboration with potential shareholders.
- Addressing the prospects of developing and introducing Islamic banking and financial tools
 into the CIS countries market as a viable model for boosting stable economic growth.
- Form strategic business alliances between local, regional and international financial institutes.
- Leverage on Islamic banking leaders' expertise to be expanded into CIS countries through smart collaborations and joint ventures.

The City of Dushanbe

- *Dushanbe* is the capital and the largest city of Tajikistan.
- Location: It is situated at the confluence of two rivers, Varzob and Kofarnihon.
- *Population:* The population of Dushanbe is 679,400 people.
- Language: The official languages are Tajik and Russian. English is also widely spoken.
- *Time:* The local time in the Republic of Tajikistan is GMT +5 hours.
- *Currency:* Tajikistan Somoni (TJS)
- Weather: The historical average temperature in Dushanbe in the end of May is 20 °C.

For further information, program updates and registration details, please visit: www.idbgbf.org/Tajikistan

Dushanbe Business Forum 2013 Agenda 18 May 2013 Tajik President's Residence "Pugus" (Dushanbe, Tajikistan)

9:30 - 10:00 AM Registration

10:00 - 10:50 AM Inauguration

- Welcoming remarks by The IDB Group Governor (5 Min.)
- Ouran Recitation
- Keynote address by H.E The Prime Minister of Tajikistan (10 Min.)
- Keynote Speech by the CEO of Islamic Corporation for the Development of the Private Sector-ICD (10 Min.)
- Short Video on Tajikistan Investment opportunities (10 Min.)
- VIP Group Photo Taking.

10:50 - 11:15 AM Coffee break

11:15 – 12:15 PM Plenary Session I Theme 1 (Islamic banking in conventional markets)

Proposed Moderator: Mr. Khaled Al- Aboodi (CEO, ICD)

Proposed Panelists:

- Mr. Ahmed Khizer Khan, The CEO of Burj Bank
- Mr. Mohammed Ben Othman, The CEO of Islamic Bank of Mauritania
- Mr. Najmul Hassan, the Chairman of the Board of Maldives Islamic Bank
- Mr. Richard Abbas, CEO of Taha Company

Talking Points:

- What are the main challenges and opportunities of Islamic banking?
- What are the types of Islamic finance transactions to come first?
- What kind of methods to be implemented for making Islamic banking more attractive in CIS region?
- How the Islamic financial business establishments could contribute to the development of CIS countries' economies?
- What is the potential for developing Islamic finance in Tajikistan markets and possible available opportunities?

Questions and Answers

12:15 PM - 01:15 PM

Plenary Session II

Theme 2 Exploring new models of CIS leasing companies: The Way Forward.

Proposed Moderator: Mr. Sanjeev Chadha, CEO of Ijara Management Company

Proposed Panelists:

- Mr. Jeyhun Naghiyev, the CEO of Ansar Leasing Company
- Mr. Nurlan Sembiyev, the COO for Kazakhstan Ijara Company
- Mr. Ibragimdzhon Toshev, the CEO of Asr Leasing Company
- Mr. Izmatullah, Head of association of Banks of Republic of Tajikistan

Talking Points:

- Leasing as an effective tool in supporting viable sectors of the economy: The advantages of leasing for agriculture, small and medium enterprises.
- The role of banks and other financial business in the development of leasing market (Best experience of other countries)
- Some aspects of leasing insurance. The development of conditions for mutually beneficial cooperation between leasing and insurance companies.
- The forms of cooperation between suppliers of equipment and financial institutions in leasing area
- Potentials of leasing market in the Tajik Republic: current and new perspectives of its development.
- How can the Government of Tajikistan stimulates the adoption of leasing as a financing tool?

Questions and Answers

01:15 PM - 02:30 PM Networking Lunch

02:30 PM - 3:30 PM The investment climate and opportunities in Tajikistan

- Recent economic development & the investment climate in Tajikistan by Tajinvest
- Investing in top sectors
 - Energy
 - Transportation
 - Free economic zone
- Presentation by the Islamic Corporation for the Development of the Private Sector (ICD), Mr.
 Samir Taghiyev, the ICD Regional Manager.
- Questions and Answers

03:30 PM - 06:00 PM

Interactive sessions "B2B"